### outdooractive

# **Digital Visitor Guidance**

**Since 1994** 



# Imagine the ability to support and guide a guest throughout the duration of their trip.





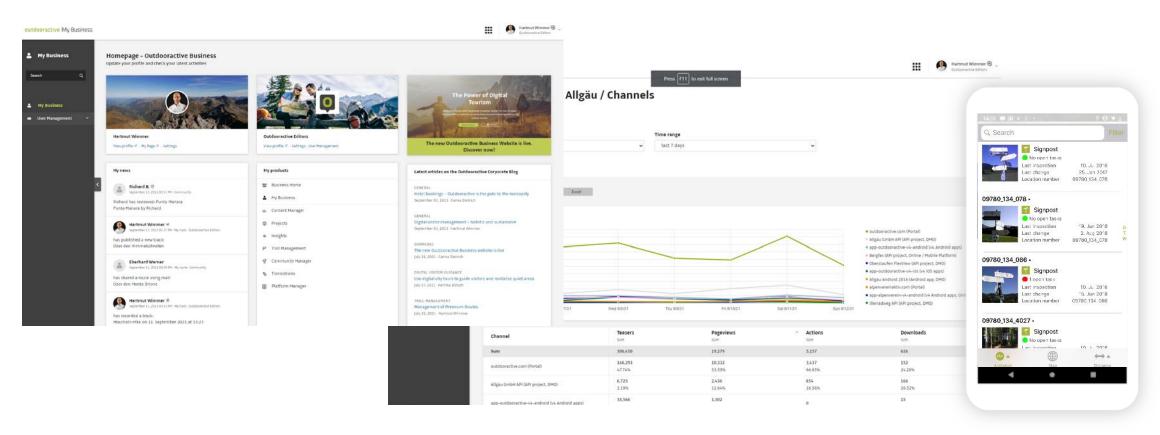


### **Data Management**

Digitize your region with the industry's leading content management system.

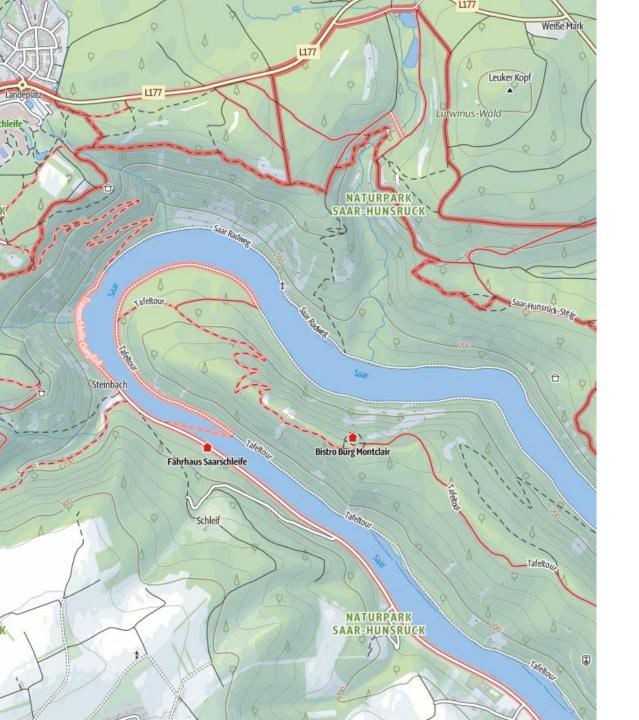
Our structured range of tourism content and associated tools has set- and continues to define- the international standard.

# Outdooractive Business: Full Destination Management System (DMS)



### More than content management: This is the backend manage your Destination

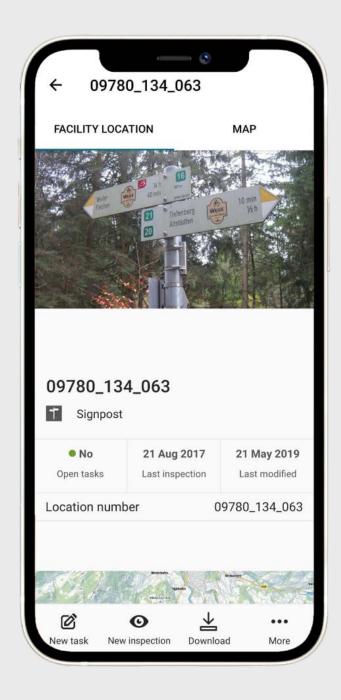
Full Backend solution to create, manage and distribute content, manage authors, users, projects, Travel Guide, campaigns and leads, analytics, know-how and social media hub.



### Maps

Engineers first take care of the foundation. For us this is the maps:

- Maps from official mapping agencies
- Enriched with your preferences, OSM data and more
- 3D maps
- Interactive vector maps
- Augmented reality
- Context-relevant (summer and winter styles)
- Officially signposted trail networks for all activities



### **Trail Management**

Trails, signage and a solid local tourism infrastructure are of huge importance to users wishing to experience nature.

Outdooractive's origins go back to planning such infrastructure and this know-how is in the DNA of our Trail Management tool.

It is only with this fully integrated route management solution that you can achieve the best experience for your guests.

### Collaboration



Anyone involved in delivering a high quality travel experience is working towards a common goal. Information is either shared within the system or merged via a digital exchange of data.

nittel e geschlossen

▲ 115 hm

▼ 115 hm

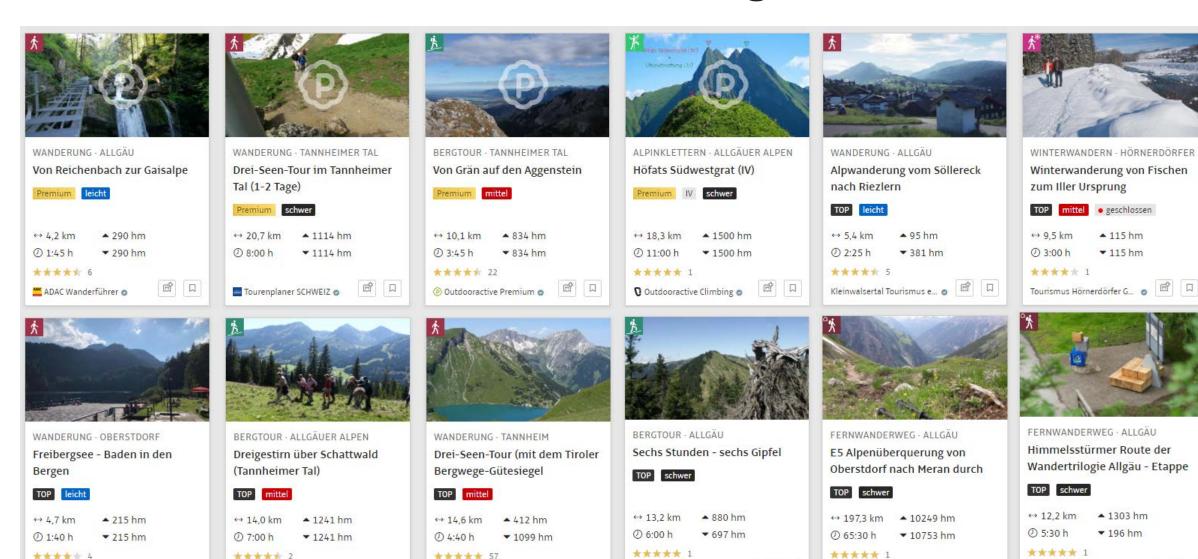
▲ 1303 hm

▼ 196 hm

Allgäu GmbH Leitprodukte 💿

Community

### Crowdsourcing



Tourismusverband Tannhei... • 🛱 🚨

Hubertus Alpin Lodge & Spa 🍎

er 口

alpenvereinaktiv.com

Outdooractive Redaktion @



# Compatibility

Exchanging data is our business. The Outdooractive license system has existed since 2005 and enables data to be used in all output channels.

Data can also be managed using CC licenses (Open Data).

We operate an open system with interfaces to all relevant databases and booking systems.

### Integration

















































































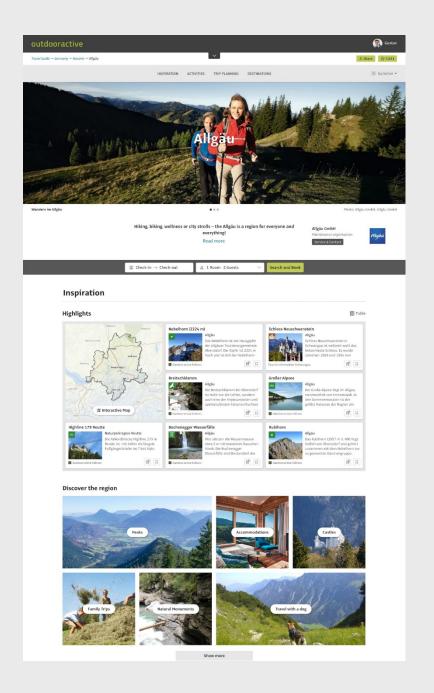






The world's first travel guide appeared in 1832 from the Koblenz-based publishing house founded in 1827 by its namesake, Karl Baedeker. With its concise language, accurate information and excellent cartography, it became the gold standard of travel guides, especially in Germanspeaking countries. The early inclusion of foreign language editions helped to build Baedeker a worldwide reputation.

Source: Wikipedia



### The Travel Guide

In their 150 years of tried and tested existence, tourists have become accustomed to the use of travel guides. We have provided a digital twin.

The Outdooractive Travel Guide is automatically created for each region using polygons.

Landing Pages are then generated and populated with relevant content from a number of sources.

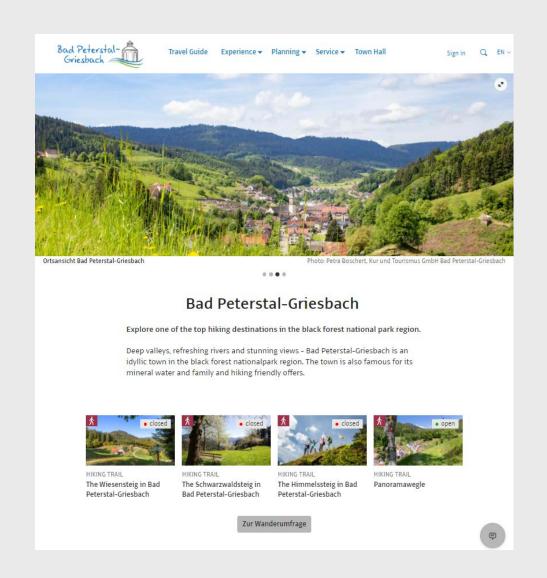
Intelligent algorithms create an optimal structure to highlight the main features and attractions.

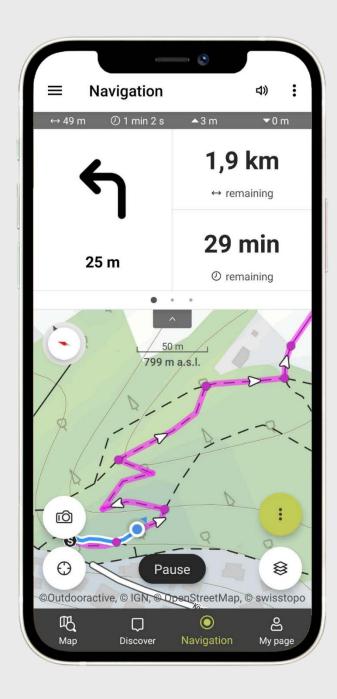
### Website

Once your travel guide is up and running, your state-of-the-art website is available in a few clicks.

From here you have the option to edit each page within the travel guide as you wish.

Take advantage of the adaptable functions, create a unique homepage, choose a menu layout and create custom pages tailored to your unique destination.





### Mobile

Once a user is on the go, they will look to the their devices for further information and guidance.

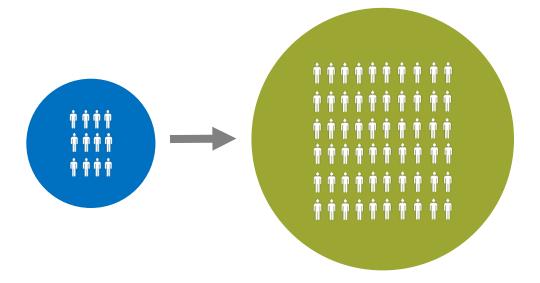
Our tools offer seamless content synching as well as offline route planning, suited to the user's needs.

- Mobile version of the website
- App

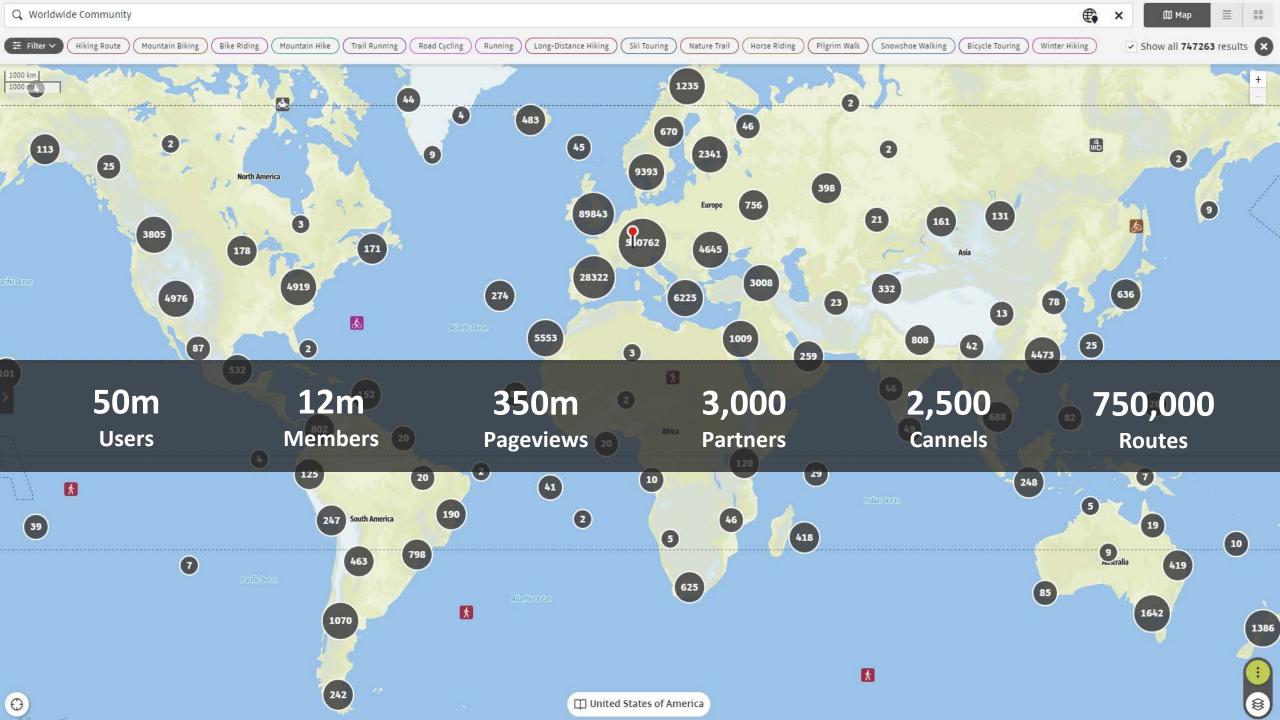


### Reach

The Outdooractive platform's data distribution lets destinations achieve an average of five times the reach of their own website.



50% of this is achieved under the Outdooractive brand while the remaining half is accounted for by partner channels.



### **Data Distribution**









































































### Internationalization

The Outdooractive platform is tailored for global tourism. Our international team of "native speakers" has the ongoing task of translating the platform's software into 15+ languages.

Users can also use an on-demand translation service to convert content that may not yet be available in their chosen language.

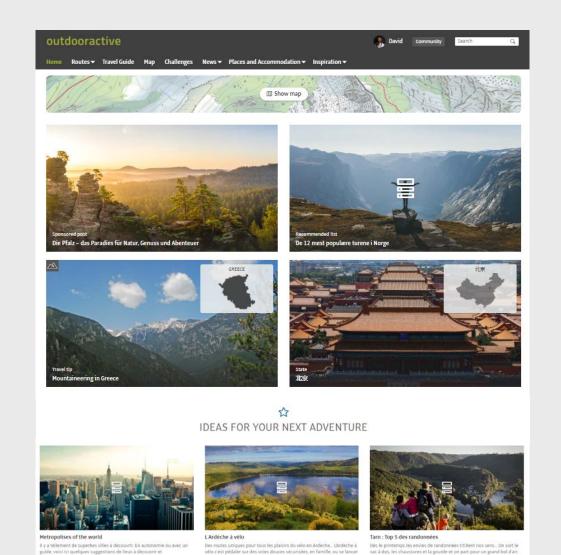


# **Campaigns**

In addition to the organic reach generated via the Outdooractive platform, users can also be more directly targeted.

This is useful for promoting campaigns that are relevant to specific times of the year or in new markets.

Outdooractive users are highly engaged, enjoy travel, are quality-conscious, have a high net income and attach great importance to sustainability.



un défi sportif sur les petites routes de campagne menant jusqu'à des

En famille, solo ou entre amis. Pour les randonneurs débutants ou ague



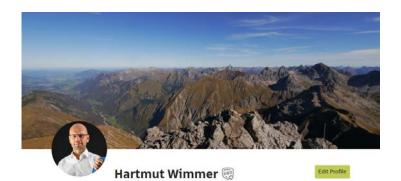


### **User Profiles**

We are constantly enhancing the user profile feature.

Every user retains full control of their privacy settings and can consent to the use of their data on their terms.

Users can make their profiles invisible, delete them and remove content. You will be able to communicate with users digitally-and in full compliance with the GDPR.



True to the slogan "Only on new paths you leave visible traces" I am a passionate hiker and explorer, I love to be in the mountains, regardless of the activity. I am the founder and CEO of Outdooractive, thus turning my hobby into a career spending my whole time with my passion. By the way, we are always looking for people to join our team at Outdooractive, maybe you will find your future job here:

IDAV-Jugendleiter, mountain rescue

corporate.outdooractive.com 0

https://corporate.outdooractive.com/jobs-bej-outdooractive

### Achievements





### Favorite activities



NEWS CONTENTS IMAGES LISTS GROUPS FAVORITE REGIONS CONTRIBUTIONS ACHIEVEMENTS









NEWS CONTENTS IMAGES LISTS GROUPS FAVORITE REGIONS CONTRIBUTIONS ACHIEVEMENTS



March 27, 2021 10:27 AM Diethard und Regula Loehr ⊖

Diethard und Regula has reviewed: Liechelkopf über dem Kleinwalsertal Liechelkopf über dem Kleinwalsertal by Diethard und Regula



### **User Profiles**

We are constantly enhancing the user profile feature.

Every user retains full control of their privacy settings and can consent to the use of their data on their terms.

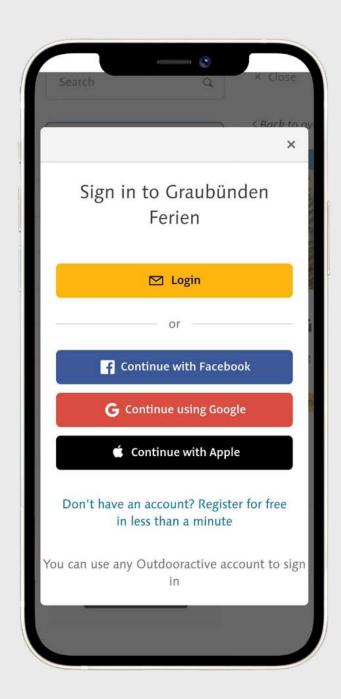
Users can make their profiles invisible, delete them and remove content. You will be able to communicate with users digitallyand in full compliance with the GDPR.



### **User-focused**

The guest is central to everything we do, with each innovation designed to improve their experience.

- End-to-End-Digitization of the destination
- User-friendly applications and processes
- Live information
- Personalized recommendations



### **The Branded Community**

### Digitize your guests:

The full-service white label community solution is seamlessly integrated into all front-end products.

The system is managed centrally by the Outdooractive Community team, who are also there to address legal questions, violations, spam and help desk and troubleshooting queries.

The details of all users who have registered via your front-end products can be accessed in the back-end.



# Steigbachtobel Waterfall · Allgäu Big rock giants Explore the legend of the big rock giants by headphones as you are walking near the "Rosenhügel". -2,43

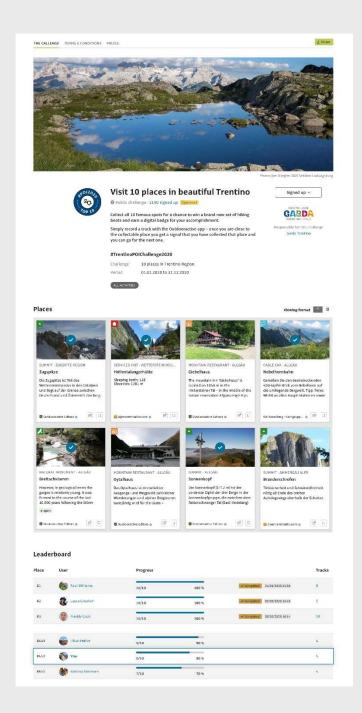


### Rewards and incentives

The platform contains a variety of touchpoints geared towards incentivizing the user to register and add data to their profile.

Reasons to create an account include the following:

- Challenges
- Reviews
- Questions and answers
- The Audio Guide
- Giveaways
- Route and vacation planning



### **POI Challenges**

With minimal effort, you can guide your guests to your destination's POIs.

Share insider tips and help to attract guests to areas suffering from a lack of visitors, while simultaneously alleviating mass tourism in hotspots.



Dein Outdoor-Erlebnis upgraden

Upgrade your outdoor experience

4 weeks for free

### 4 Wochen kostenlos

Detaillierte amtliche Karten, Wegenetze und Luftbilder (z.B. von ADFC und KOMPASS)



Offline Speicherung von Karten und Tourendetails



3D-Videos von Touren erstellen und teilen



**Detailed official maps, route networks and aerial shots** (e.g. from ADFC and KOMPASS)

Offline access to maps and route details

No advertisment in web and app

3D

Create and share 3D videos of routes



Nutze jetzt deine Vorteile
OR Code scannen



Use your advantages now

Scan the OR Code

outdooractive.com/bad-peterstal-griesbach/voucher

### Pro+

Offer your guests the best service by giving them 4 weeks of Pro+ for free, enabling you to digitize your guests and receive their data directly in your CRM

- More map options with offline use as an option in every app
- Premium Content from selected publishers
- Greater security with Buddy Beacon
- Personal motivation with Challenges
- Skyline's augmented reality
- Integrated weather and snow maps

# Unser Rund-um-die-Uhr-Service Our 24/7 service



Unterkünfte finden Places to sleep



Touren Routes



Ausflugsziele Places to visit



App herunterladen Download the App



Essen & Trinken
Places to eat and drink



Karte Map



### Der besondere digitale Service:

Pro+ 4 Wochen kostenlos mit folgenden Vorteilen

### **Special digital service:**

Pro+ 4 weeks for free with following advantages



Detaillierte amtliche Karten, Wegenetze und Luftbilder





Keine Werbeanzeigen in Web und App
No advertisment in web and app



Offline Speicherung von Karten und Tourendetails

Offline access to maps and route details



3D-Videos von Touren erstellen und teilen Create and share 3D videos of routes



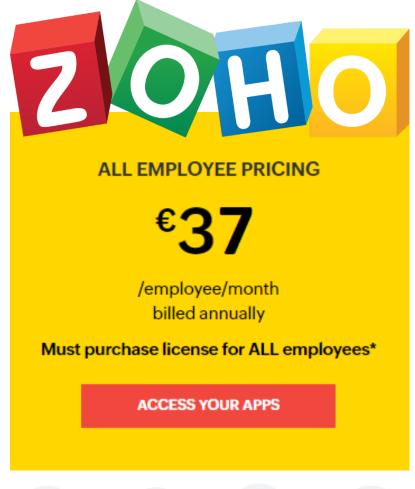


# Bannholz 2000 ft Orscholz ↔ 3.6 km 1 h 0 min ▲ 32 m ▼ 143 m 378 m / 1.7 km 1.0 1.5 3.0 Nature trail 1.8 km. Road 1.0 km Path 0.7 km Asphalt 0.1 km Edit track types

### The Route Planner

Route planning supports those wishing to explore and journey independently.

Individual travelers bring destinations 10 times more added value than package tourists.











**Campaigns** 



Desk









**Books** 

Cliq

Workdrive

**Analytics** 

# **CRM** Integration

Digitize your DMO with one of the world's leading CRM systems.

The Zoho.one license contains every tool you could need to combine all processes in a single integrated solution.

All data from the Outdooractive platform automatically synchronizes with the Zoho.

# 4. Manage your guests

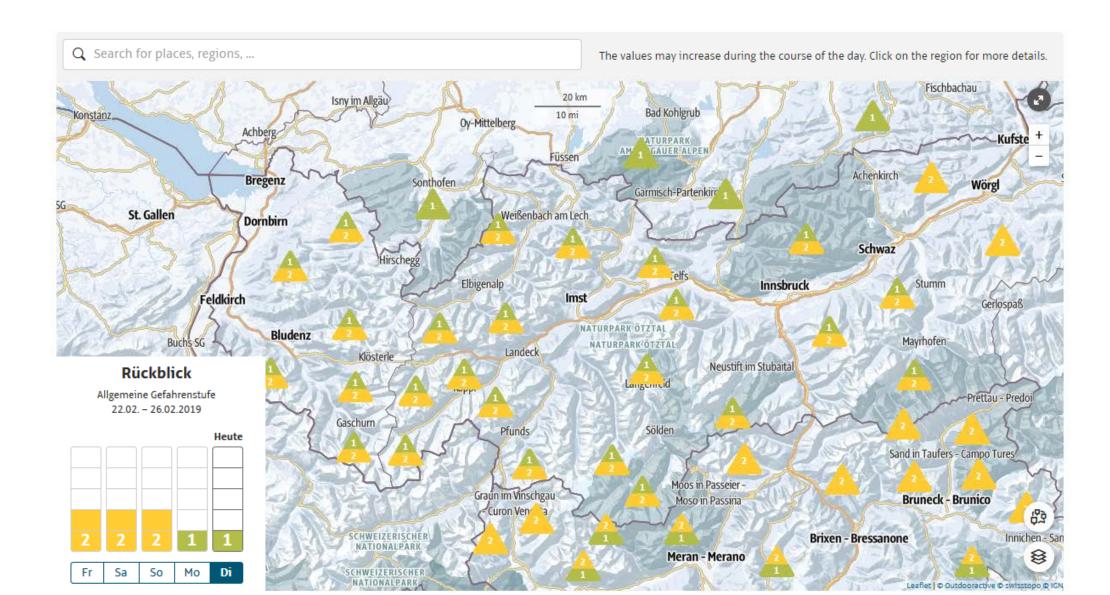
### Bockkarscharte Vorderer Bärenkopf -1 °C **Breitkopf Mittlerer Burgstall** Fuscher-Kar-Kopf Kleiner Burgstal **Untere Pfandls** 2709 m 2854 m Legend × -5 °C Großglockner **Current Snow** Kellerskopf 0 - 3 days old 3239 m Blaue Köpfe **New Snow** 3247 m 0.1 - 40.0 cm 40,0 - 80,0 cm 1 ℃ Schwertkopf 80.0 - 120.0 cm Fanotkogel > 120.0 cm 2919 m Schinal 2627 m Old Snow **Pfortscharte** 2452 m 3 - 5 days old 5 - 7 days old > 7 days old 2876 m

# Safety

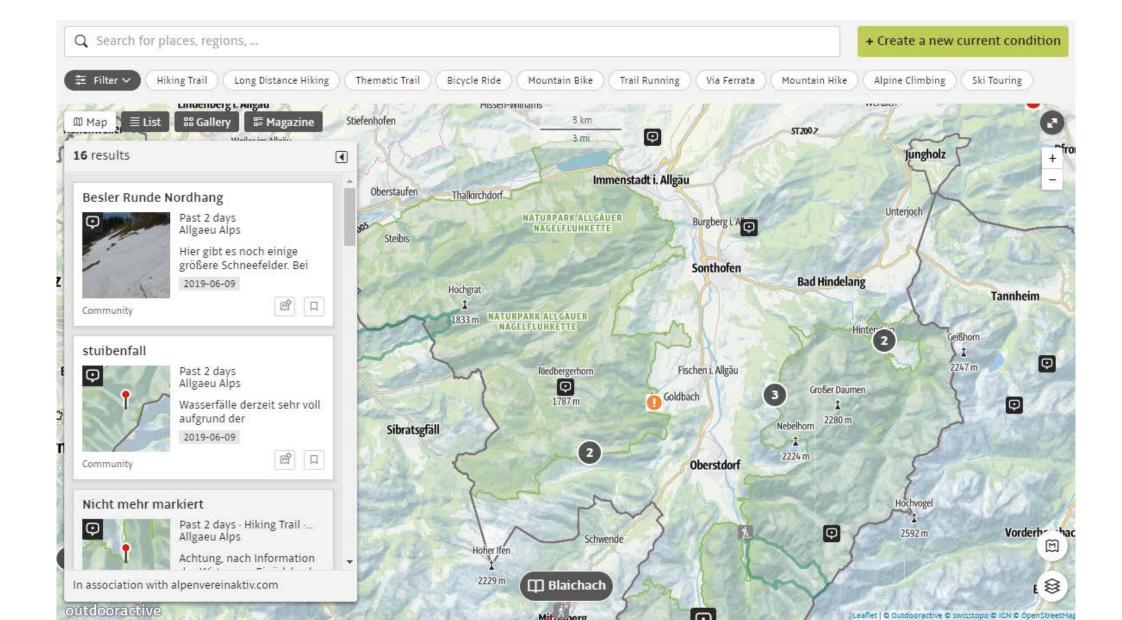
The platform includes a wide range of safety-related information with current data available on all channels, including:

- Weather forecasts and the weather map
- Current snow cover
- Snow forecasts
- Current conditions
- Notices and closures
- Avalanche bulletins
- Webcams
- Positioning with search and rescue teams in cases of emergency

### **Avalanche warning service**



#### **Current conditions**



### Clusures due to stormy weather

Start → Conditions → ALLERTA METEO ARANCIONE



#### ALLERTA METEO ARANCIONE

Closure · Ligurian Alps

A seguito dell'emazione dell'allerta ARANCIONE per la giornata di Lunedì 26 ottobre 2020 dalle 7.00 alle 17.00 le aree dell'Alta Val Bormida e del Golfo dell'Isola e Levante sono da considesarsi chiuse per le attività OUTDOOR



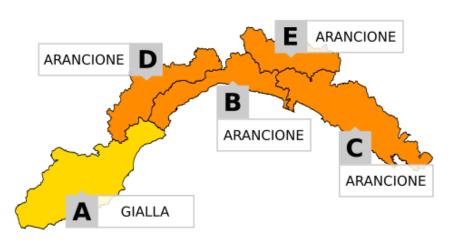
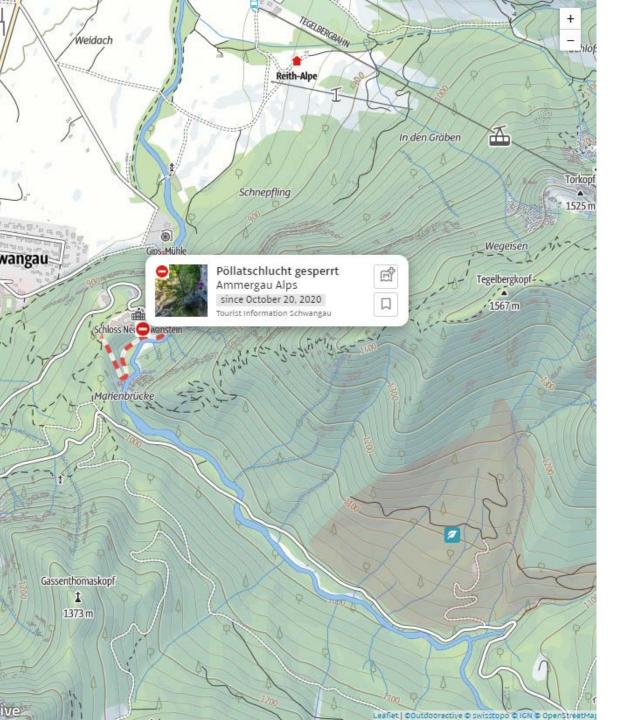


Photo: Stefano Schiappapietra, Finale Outdoor





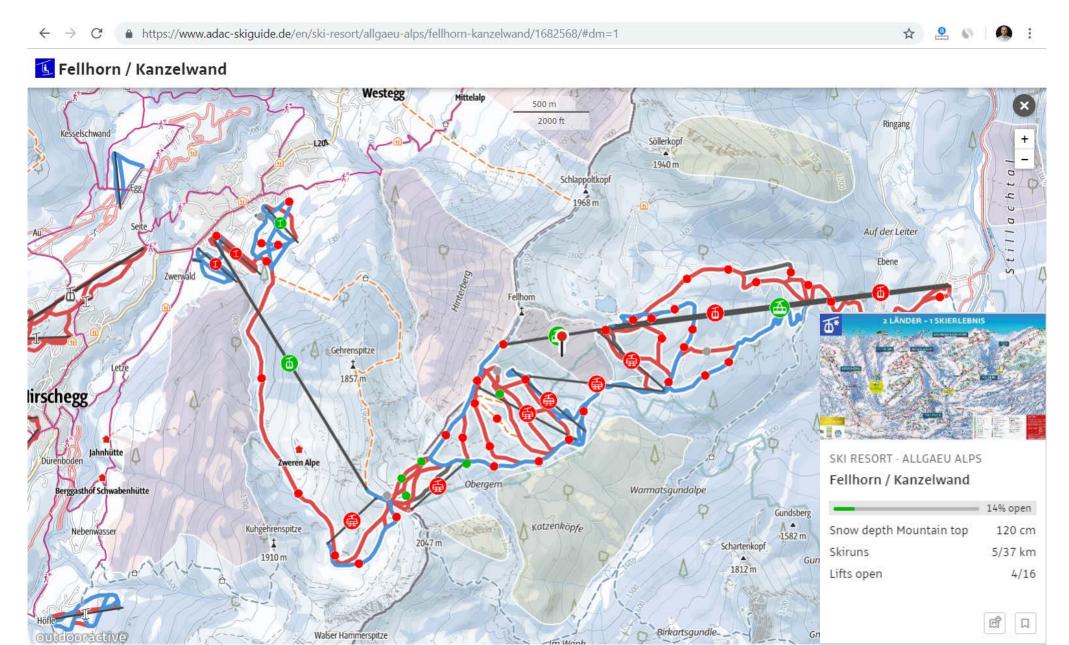


## **Notices and Closures**

Temporary closures, diversions and hazard warnings are digitally added to the platform's back-end by designated route managers and (forest) authorities.

This information is then automatically available in all frontend applications and output channels.

#### **Live Data in Winter-Destinations**



#### Nature reserves & their rules

#### Nationalpark Jasmund





#### **Facts**

A national park is a park in use for conservation purposes. Often it is a reserve of natural, semi-natural, or developed land that a sovereign state declares or owns.

Size: 31.08 km<sup>2</sup>

# CURRENT 20 °C 16 °C | 11 °C 19 °C | 11 °C Forecast for immensant im Algaiu FRIDAY 28 °C | 13 °C Proceed to forecast powered by MedGES

#### Rules

Please, keep quiet.

Please, do not walk off the trails.

Please, no open fire is allowed.

Please, use the camping sites.

Please, do not remove plants or animals.

Please, do not pick plants.

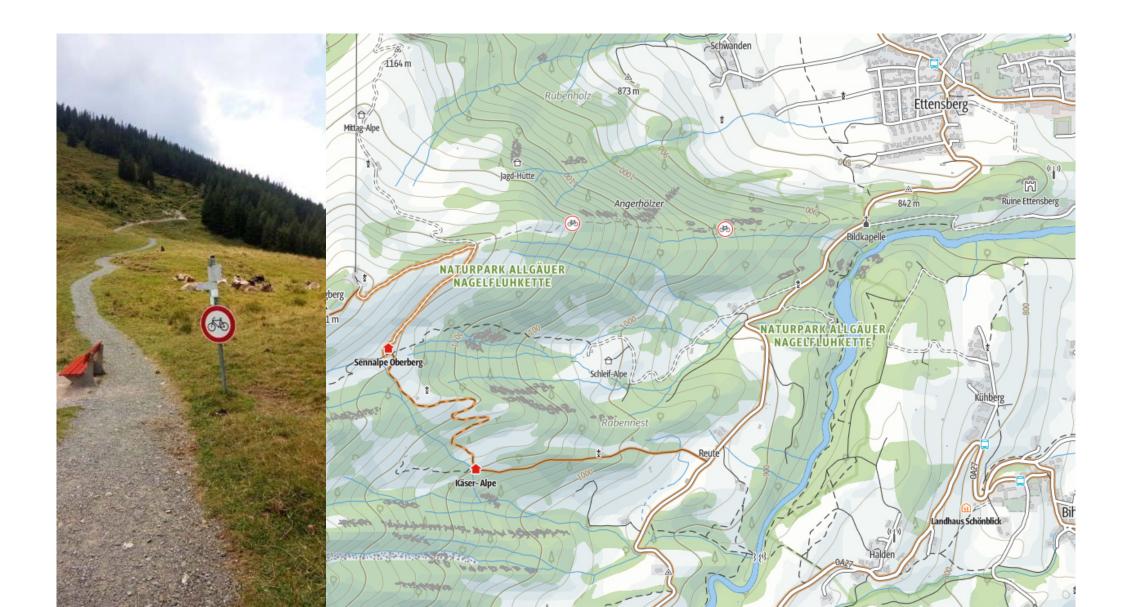
Please, do not pick mushrooms.

Please, do not collect stones or minerals.

Please, do not feed wild animals.

Please, do not litter.

## **Activity-related bans**





# **Rules and Regulations**

Protected areas are included as part of the platform.

Information pertaining to the proper use of nature are digitized in cooperation with **Digitize the**Planet e.V. to include:

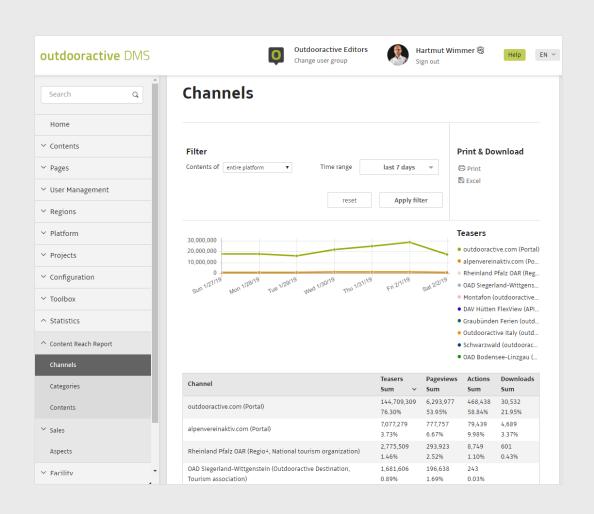
- Conservation laws
- Protected areas
- Local regulations

We are all part of the problem, so let's also be part of the solution.

# Insights

Tracking across the entire Outdooractive platform can be used for product development in destinations.

Data from more than 2,500 channels such as clicks on content, use of the route planning, track recordings, downloads, navigation, comments, shares and much more can be made available in report format using **Destination Insights**.











# **Hardware Touchpoints**

Live tracking and digital touchpoints for guests with market-leading technology from **destination.one**:

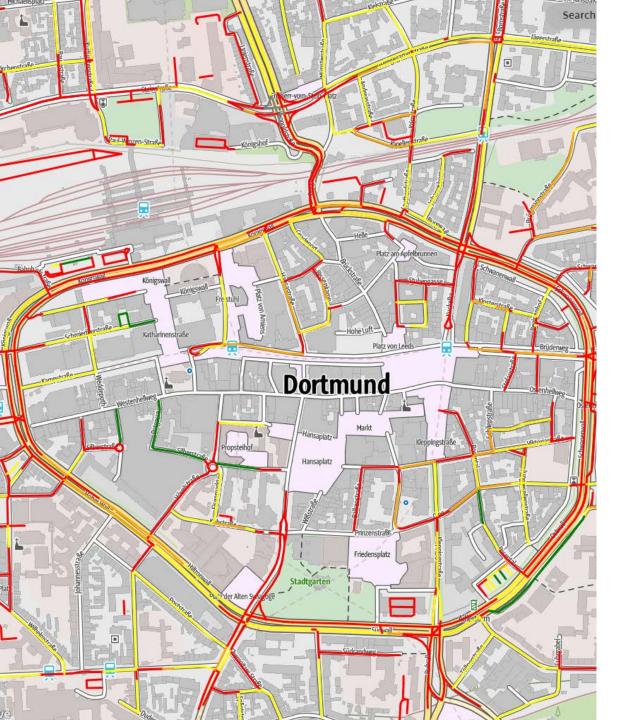
- Wi-Fi Trackers
- Terminals
- Radar
- Lidar
- Webcams

## Hours 30 an Feb 10 Feb 11 Feb 13 © 2021 - hubermedia **≨** Filter ∨ Aktuelle Besucherzahl iii Jetzt stark besucht i Jetzt mäßig besucht Jetzt wenig besucht S Zurücksetzen Bahnhof - Immenstadt im Allgäu Oberallgäu Outdooractive Redaktion

#### **Live Data**

Live data from hardware is integrated directly into the platform, allowing you to see the occupancy of buildings, town squares and parking lots. By means of a **traffic light** system, guests and locals alike can see where there are higher volumes of people. Forecasts can also be made using the same data:

"The weather next Sunday is good, which means this parking lot will be completely full by 10 am."

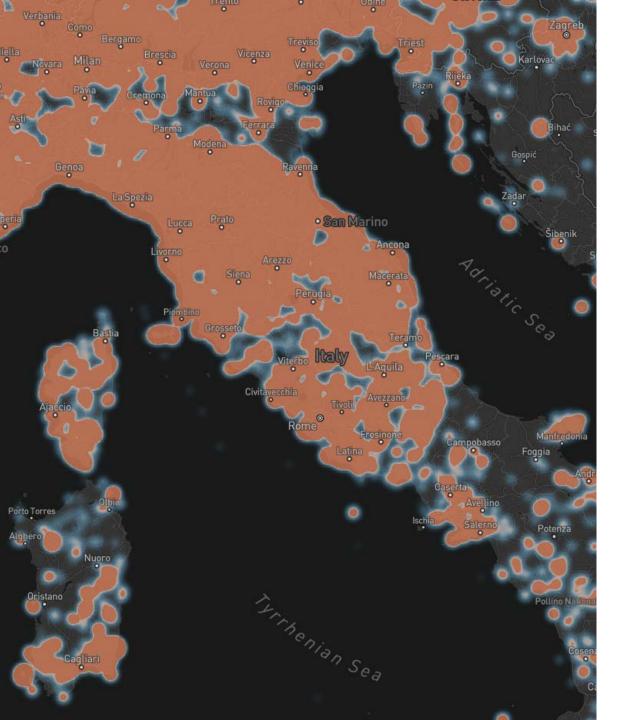


# Digital parking system

In collaboration with the market leader for digital parking solutions

## easypark

- Mobile payment
- Live parking occupancy rate map
- Digital parking meter
- Parking garages
- Mobile payment for e-charging
- In-Car integration for Apple Carplay & Android Auto

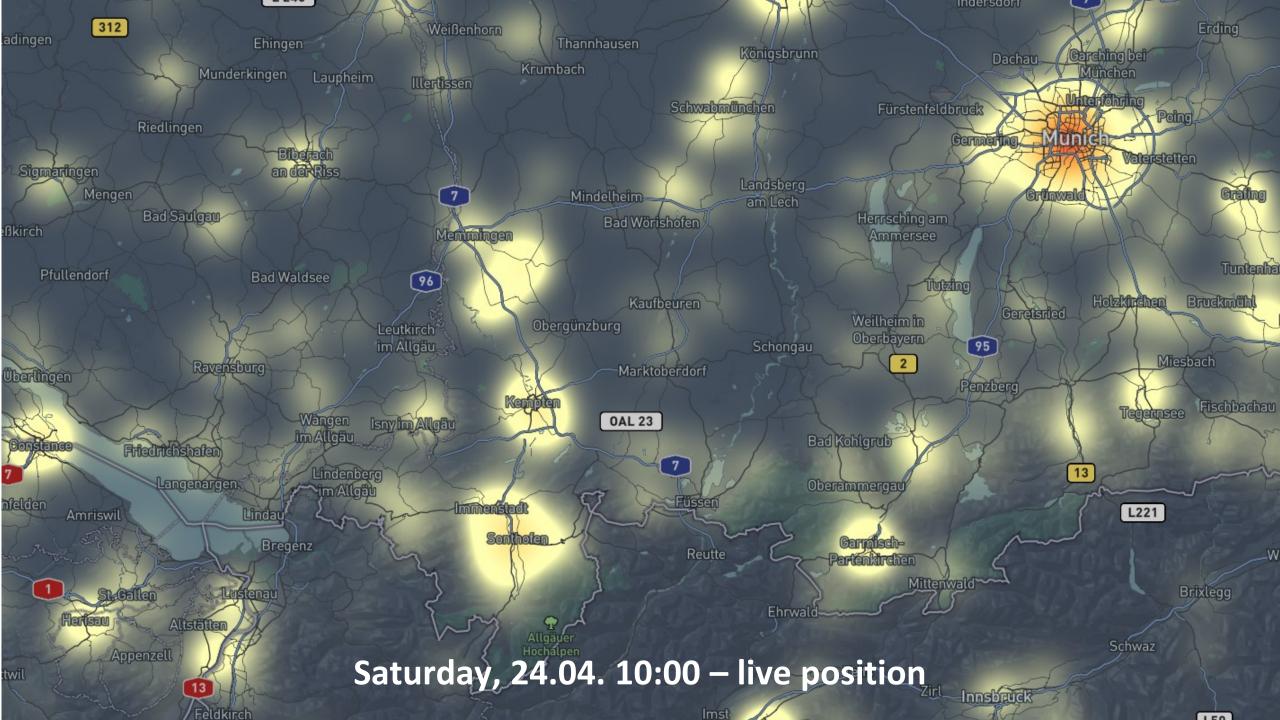


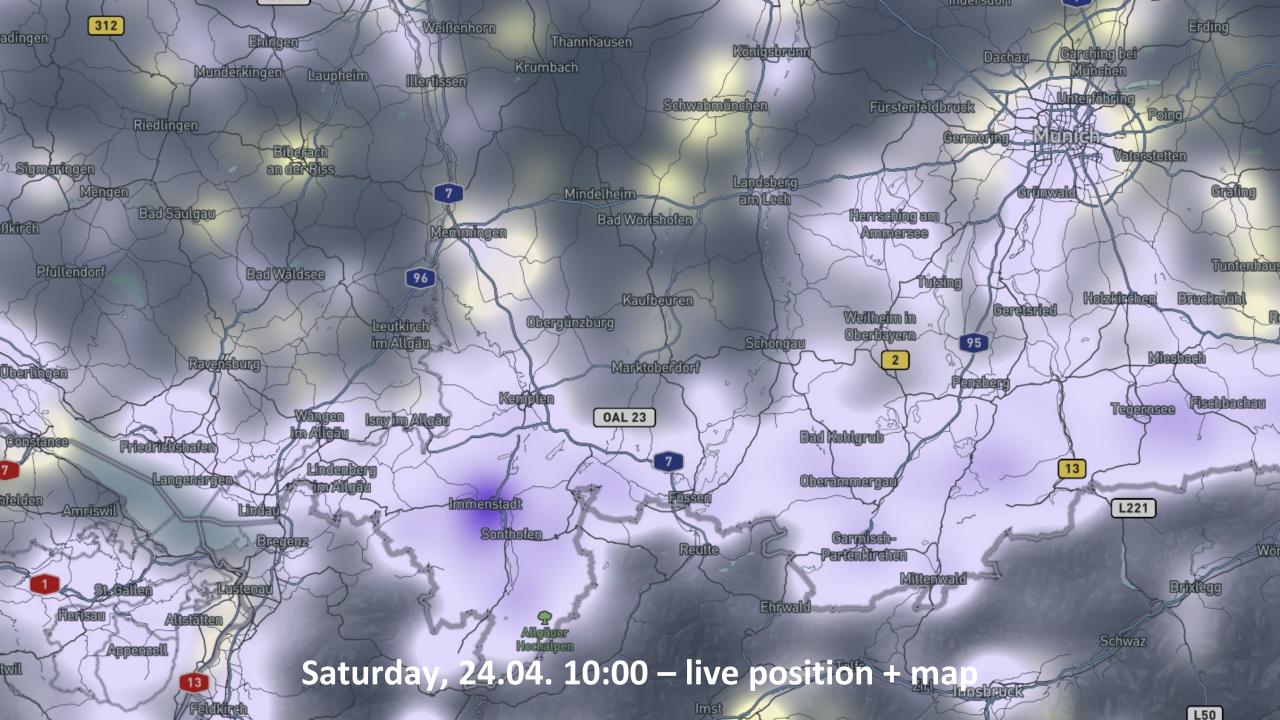
# **Visitor Management**

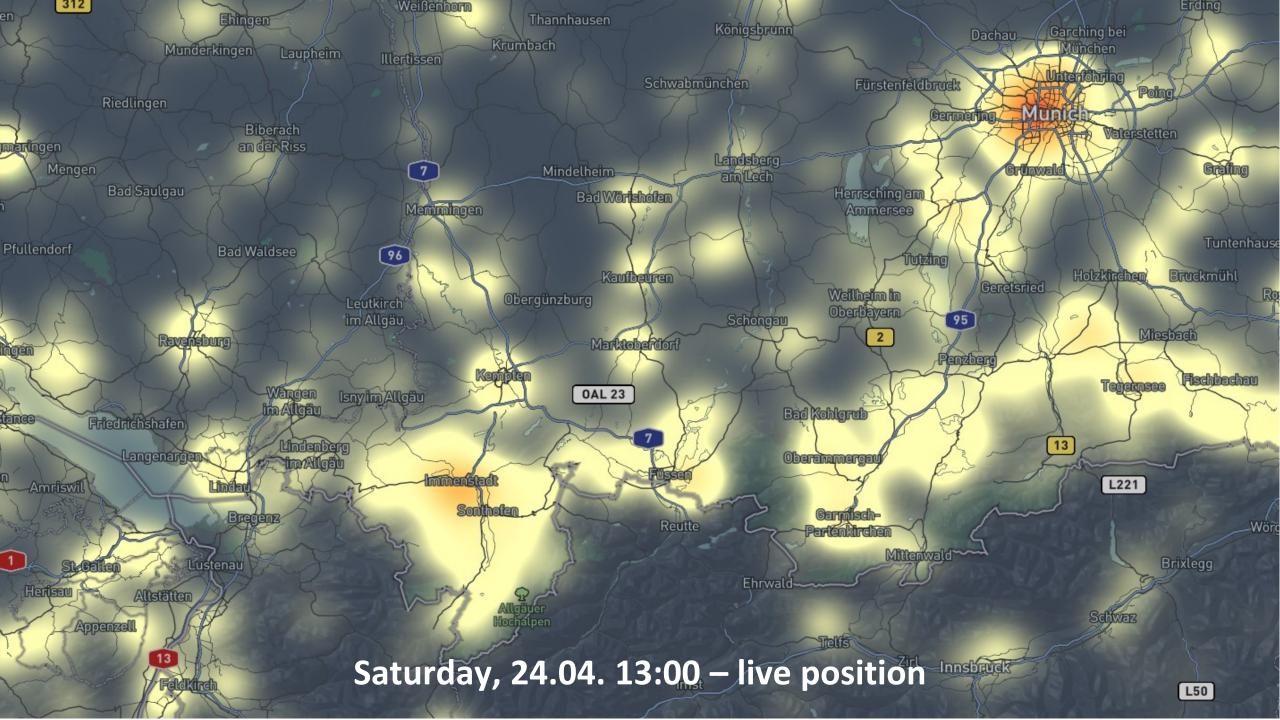
Data processing results in a visual heat map and a "popularity index" that shows relative visitor frequency or context-related forecast scenarios. For example:

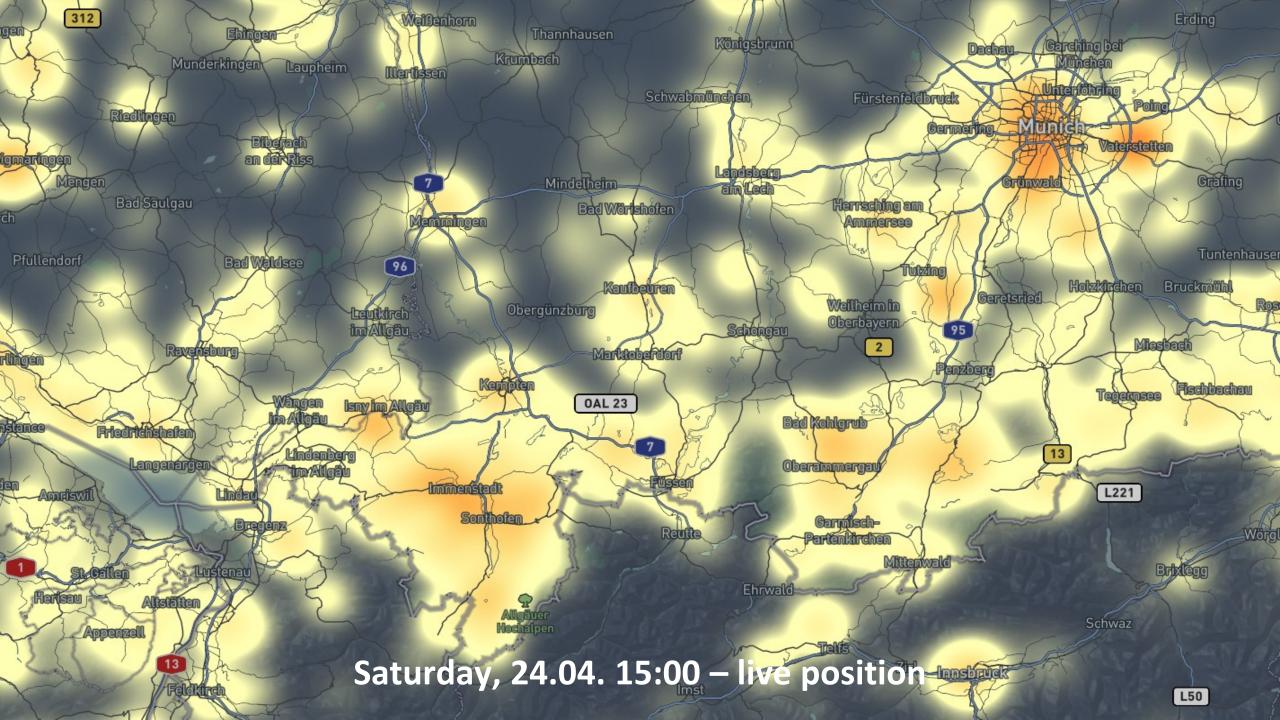
"The weather is good next weekend. Instead of this known tourism highlight, we would recommend this insider tip"

Such an algorithm also influences the ranking on search page results

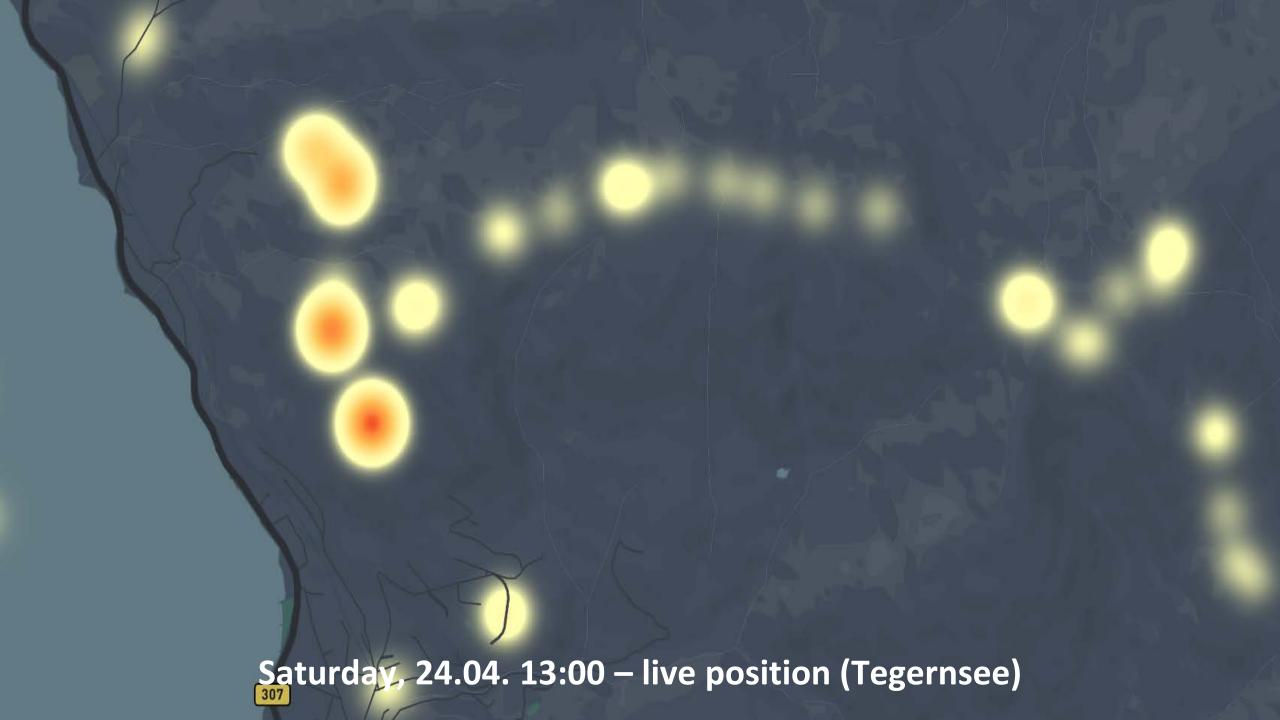












Yes, you can support and guide a guest throughout the duration of their trip.

#### outdooractive

# Thank you for your interest

hartmut.wimmer@outdooractive.com

